# FY2018 FCC Form 470 and Competitive Bidding



FY2018 FCC Form 470

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# Where does the Form 470 fall in the E-Rate process?



# You Are Here **BIDDING** APPROVAL PLAN **APPLY PROCESS** BILL **PAYMENT** REFUND



# Making a Plan



## Question 1: What do I need?

First consider what services are needed and which of those services might be eligible for E-Rate funding.

Use the Eligible Services List for the Funding Year for which you wish to receive E-Rate.



FY2018 FCC Form 470

# What is eligible?

#### There are four requirements for eligibility:

- 1. Must be an eligible product or service
- 2. Must be used by an eligible entity
- 3. Must be used at an eligible location
- 4. Must be used for an eligible purpose



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# Question 2: What can I afford?

- 1. Get estimates from service providers on the cost of what you think you would need. You are not selecting a provider at this point; you are simply assessing the potential costs.
- Examine your budget to see if you can afford what you need.
   You should always consider the entire cost (pre E-Rate discount) in your budget. If you can't afford the full cost, revisit your needs.
- 3. Determine your E-Rate discount rate.
- If you are applying for Category Two products and services, calculate your per-school or per-library E-Rate 5 year budget.



# Question 3: What can I do?

Although a technology plan is not required for E-Rate beginning with Funding Year 2015, your planned E-Rate supported products and services should align with your required Maine state technology plan.

Develop a plan that supports what you want and need to do, and what you can afford to do.



## What's next?

Once you have determined the products and services for which you want to receive E-Rate funding, you file an FCC Form 470 and run an open and fair competitive bidding process.



# The Basics



### What is the FCC Form 470?

A request for products and/or services that opens a competitive bidding process

- Identifies and describes desired categories of service and the function of the services
- Describes the scope of your needs
- Notifies potential bidders of the types and quantities of services that you need

If a product or a service is not listed on a Form 470, you cannot request funding for it on a Form 471.



## Do I need to file a Form 470?

- If you are a member of MSLN, Networkmaine files on your behalf for Internet and/or transport services. If you wish to obtain funding for any other E-Rate eligible services, you must file a separate Form 470 for these services.
- If you are not a member of MSLN and you wish to obtain
   E-Rate funding for <u>any</u> eligible services, you must file a Form
   470 to begin the process.



### Do I need to file a Form 470?

You cannot receive E-Rate funding without first posting a Form 470.

#### Yes in the following situations:

- Month to Month or Tariffed Services:
  - If you are applying for MTM or tarrifed services, you must file a new Form 470 every year.
- Contracted Services
  - If you have an expiring contract, you must file a new Form 470.
  - If you want or need to sign a new contract, you must file a new Form 470.
- Products
  - If you want to purchase products or equipment, you must file a Form 470.

#### No in the following situation:

• If you have an existing multi-year contract in place as a result of a competitive bidding process that includes ALL of the application funding year AND you already filed a Form 470 in a previous year "establishing" this contract, it is not necessary to post a new Form 470 until a new contract is required.



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#### **Words of Caution:**

Even if you did not need to file a Form 470 for the upcoming Funding Year, you still must file a Form 471 during the Form 471 application filing window in order to receive any E-Rate funding.



# Who can complete the Form 470?

- No one other than the applicant or an authorized representative of the applicant should prepare, submit, or certify the FCC Form 470.
- The form cannot be completed or certified by a service provider or feature a service provider as the contact person.
- The form cannot be certified by a consultant.



### How do I file a Form 470?

- 1. The applicant submits a completed FCC Form 470 from their EPC portal account
  - If you have any additional information to provide beyond that which is included on the actual Form 470, then you must also post an RFP to EPC (even if this is just a single page information sheet rather than a traditional Request for Proposals)
- 2. USAC posts the form, opening a competitive bidding process to service providers
- After the form is posted, USAC issues a FCC Form 470 Receipt Notification to the EPC portal account
  - The notification features much of the information featured on the form and provides a means to correct certain errors
  - Check the notification for the "allowable contract date"... this is the earliest date you may file an FCC Form 471



## When can I file a Form 470?

You can file the Form 470 for any given funding year as soon as it is released.

**Words of Caution:** File as early as possible. Be sure to allow enough time to file the Form 470, wait 28 days, evaluate and compare bid responses, select a service provider, review potential contracts, get all resulting contracts signed, and file a Form 471 all before the Form 471 filing window closes.



### Where do I file a Form 470?

You must file the Form 470 by accessing the account in the EPC Portal for the Billed Entity that will negotiate with potential service providers for eligible products and services.



# How many separate forms do I file?

#### Your choice!

You may file one Form 470

OR

You may file a separate Form 470 for each category of service

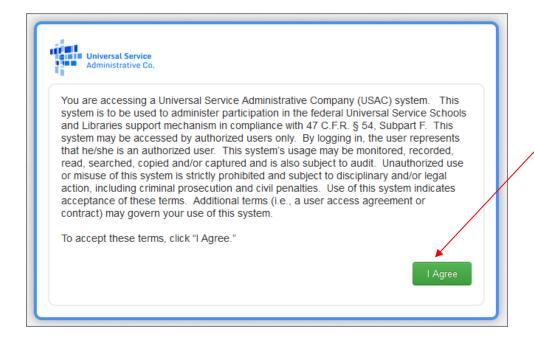
**Recommendation:** Put Category 1 and Category 2 requests on separate forms.



If you are the EPC Account Administrator or the Administrator has granted you rights to create and edit the Form 470, you will create the Form 470 using the steps indicated.

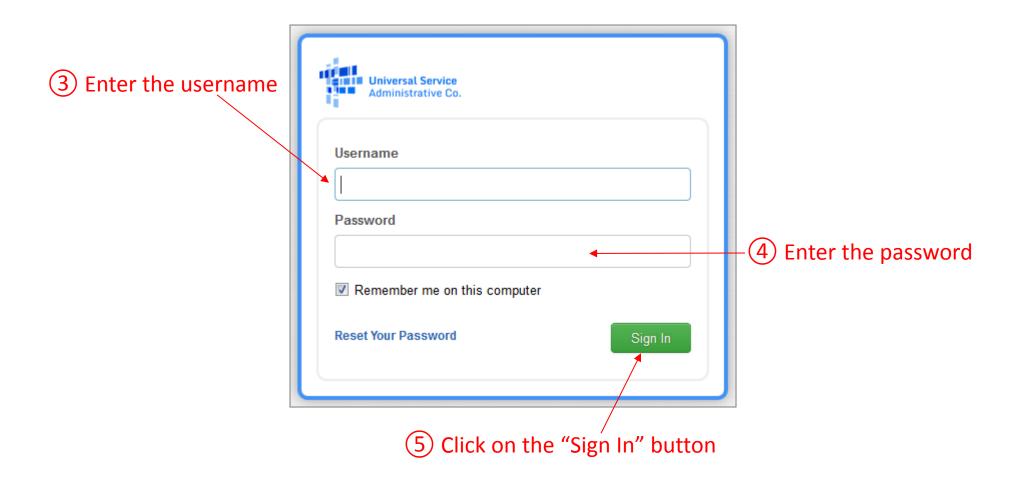


1 Navigate to the EPC Portal at https://portal.usac.org/suite/



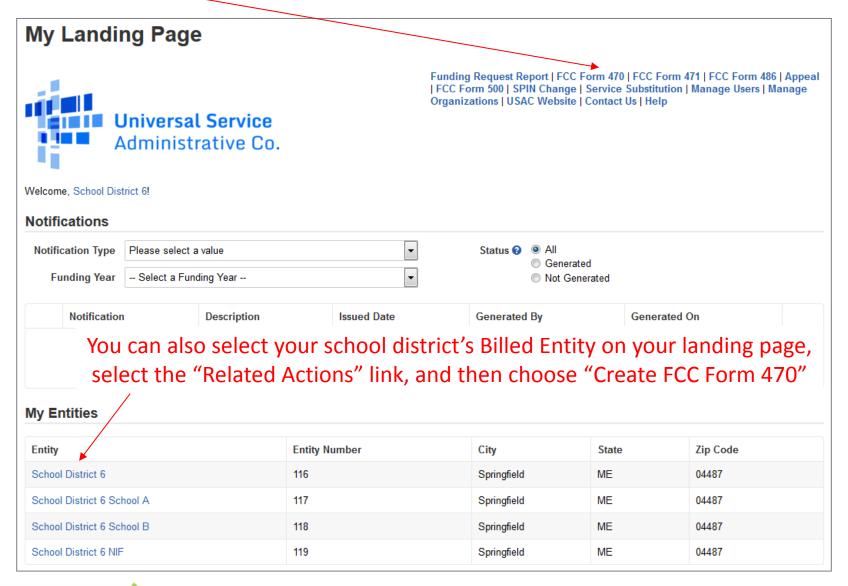
2 Click on the "I Agree" button to proceed







6 Select the "FCC Form 470" link on your landing page to begin a new FCC Form 470





# Form Actions: Saving, Sharing, and Discarding the Form



At the bottom of every form screen, you are given options to save and continue working on the form, make the form available to others within your organization for editing, or to discard the form altogether.





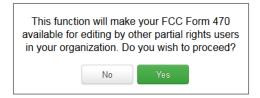


- If you select the "Back" button, you will be taken back one screen.

• If you select the "Save & Share" button, the form is saved and will appear in the task list for other partial rights and full rights users in your organization. One of them can accept the form to view it and make changes to it. Once the new user has finished making changes, he or she can select a link to return the task to all assignees in the group.

Would you like to proceed?

No



• If you select the "Save & Continue" button, you will proceed to the next page to continue entering information for the form.



If, after completing part of the form, you want to save your work and return to it later, click on the "Save & Continue" button.

When you return, go to the "Task" tab or the "My Tasks" section on the landing page to find the in-process form.



When you click on the task, your form will open back up where you left off.



You can also use the "Save Changes" link on the left of the screen.



Using this option will display a "Form saved successfully" message. You will remain on the current page until you select another option.





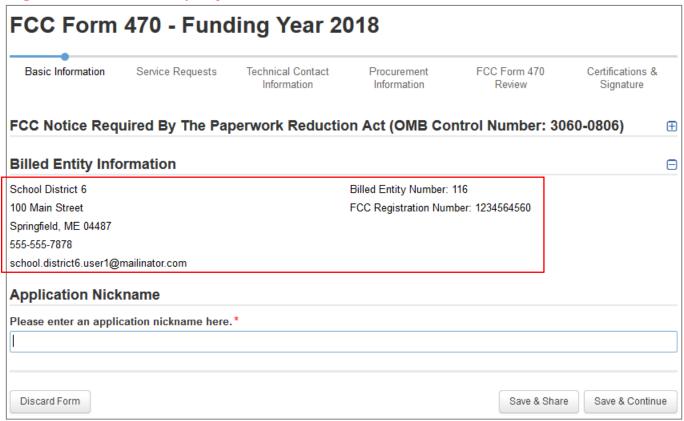
# Form 470 Section One: Basic Information

First, you will review and enter some basic information.



#### [Billed Entity Information]

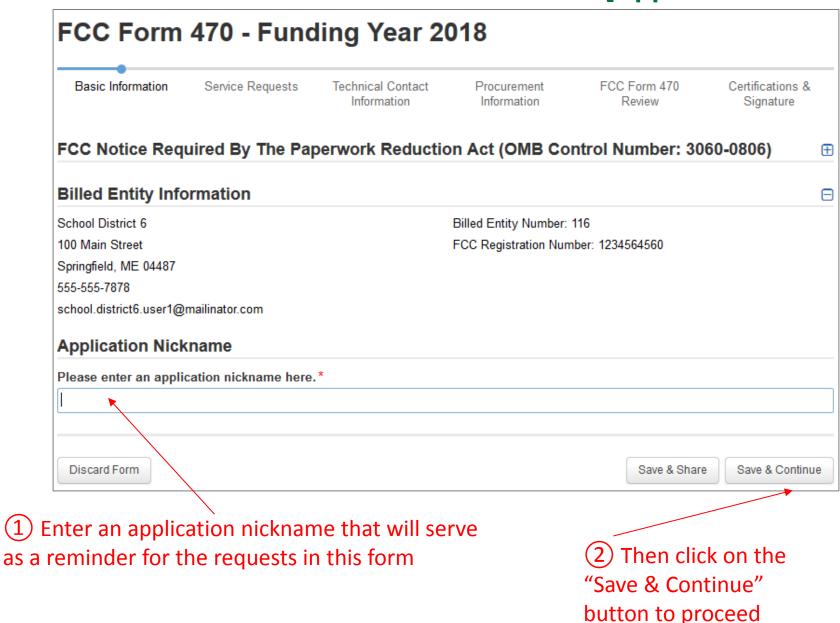
When you begin the FCC Form 470, the basic information about the billed entity, including the Billed Entity Number (BEN), name, and address will automatically populate from the organization's EPC profile.



You cannot edit this information on the form. If you wish to make changes to the information, the Account Administrator can update the organization's profile using the "Manage Organization" function. Changes made in the profile will be automatically updated in the form.



#### [Application Nickname]



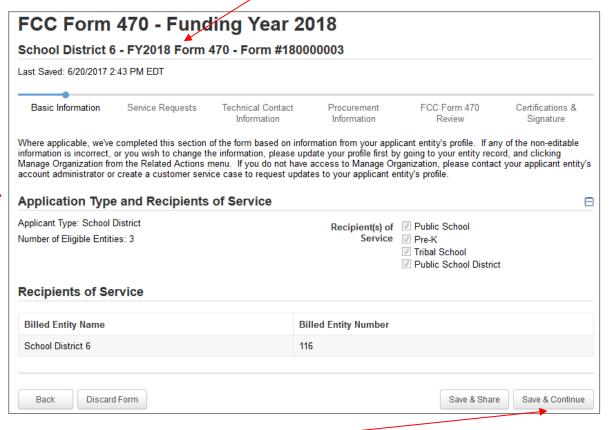
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Additional basic information about the billed entity, including the applicant type, number of eligible entities, and recipients of service will automatically populate from the organization's EPC profile.

If you wish to make changes to the information, the Account Administrator can update the organization's profile using the "Manage Organization" function. Changes made in the profile will automatically be updated in the form.

#### [Recipients of Service]

The Nickname you entered will appear at the top of the form



3 Click on the "Save & Continue" button to proceed



#### [Consultant Contact Information]

If the account profile indicates that you are using a consultant, the consultant will automatically appear in this section.

Next, you will identify the individual	s assisting in seeking E-rate support.		
Consultant Information			
<b>Consulting Firms</b> The consulting firms associated with y	our organization are listed below.		
Name	Consultant Registration Number	Phone Number	Email
USAC Consulting Firm 1	15010001	111-111-1111	

If a consultant has not been added to the profile, no consultant will display. If you are using a consultant, you will need to return to the profile and enter consultant information.

Next, you will identify the individuals assisting in seeking E-rate support.

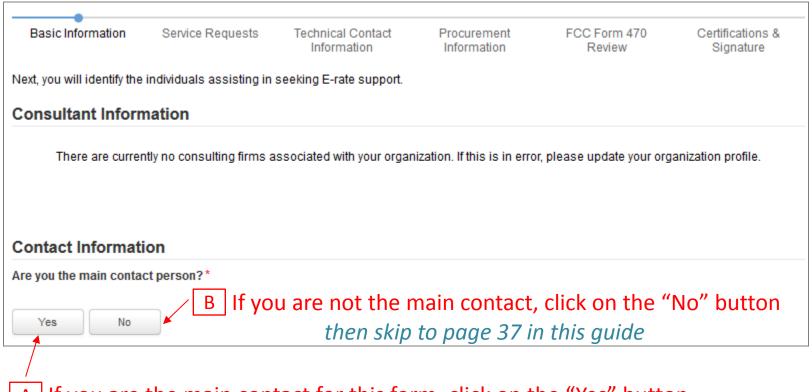
#### **Consultant Information**

There are currently no consulting firms associated with your organization. If this is in error, please update your organization profile.



#### [Contact Information]

#### 4 Select a contact person for this form

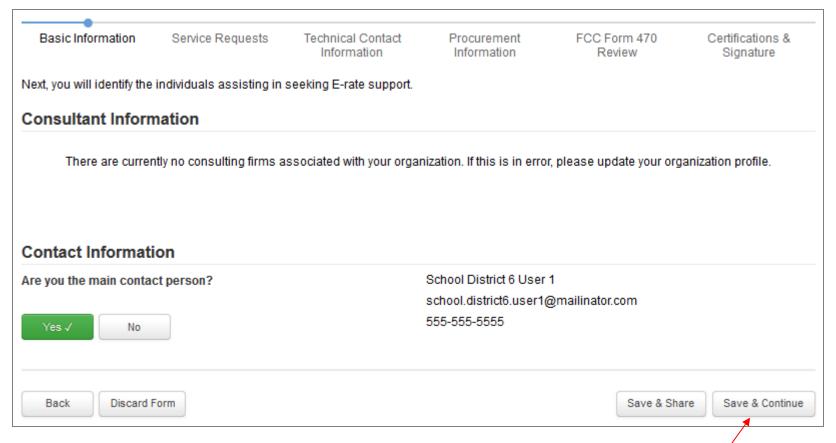


A If you are the main contact for this form, click on the "Yes" button then go to the next page in this guide



#### [Contact Information]

A 1 If you chose "Yes", your contact info will automatically display



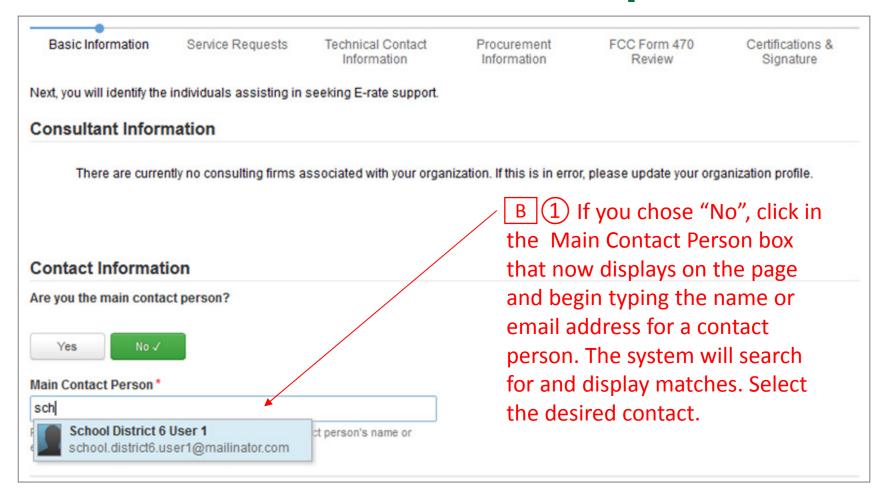
A 2 Click on the "Save & Continue" button to proceed



skip to page 39 in this guide

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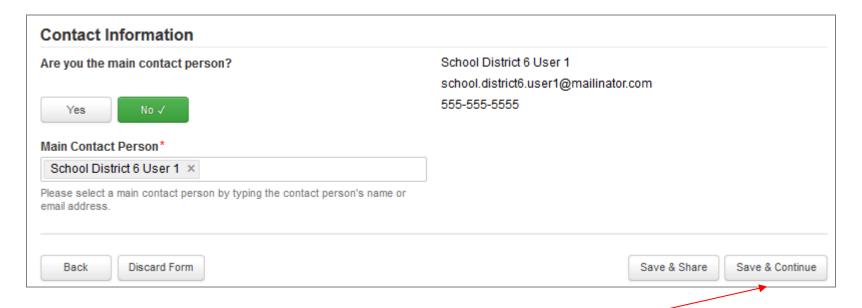
#### [Contact Information]



**Note:** Only those individuals who have been associated with your organization can be the contact person.



#### [Contact Information]



B 2 Click on the "Save & Continue" button to proceed



go to the next page in this guide

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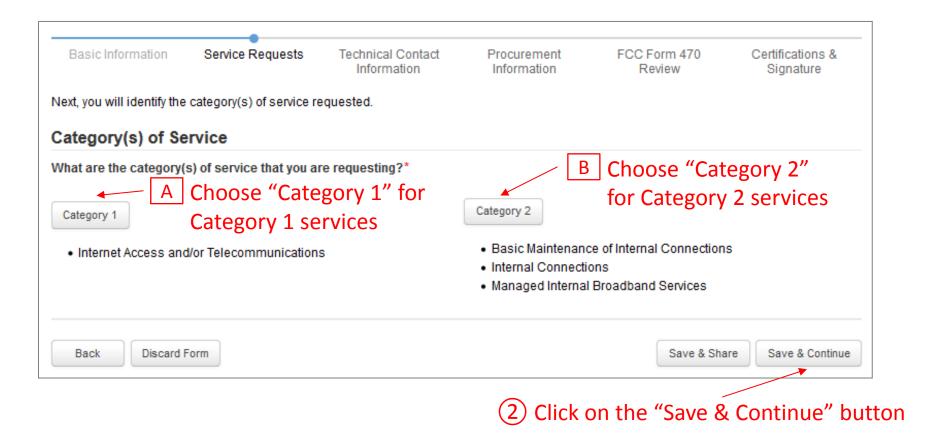
# Form 470 Section Two: Service Requests

Next, you will select the Category of Service you are requesting and identify the desired products and services.



#### [Category of Service]

(1) Indicate the category of service for which you are requesting bids you can choose Category 1, Category 2, or both categories





#### [Category of Service]

 Make sure that you post for the correct category of service for the services you are requesting

Words of Caution: USAC will deny a funding request if the category of service posted on the Form 471 does not match the category of service posted on the Form 470

- Post for all applicable categories of service
  - a service that can appear in more than one category should be posted in both categories
  - a service that could possibly be moved from one category of service to another during application review should be posted in both categories

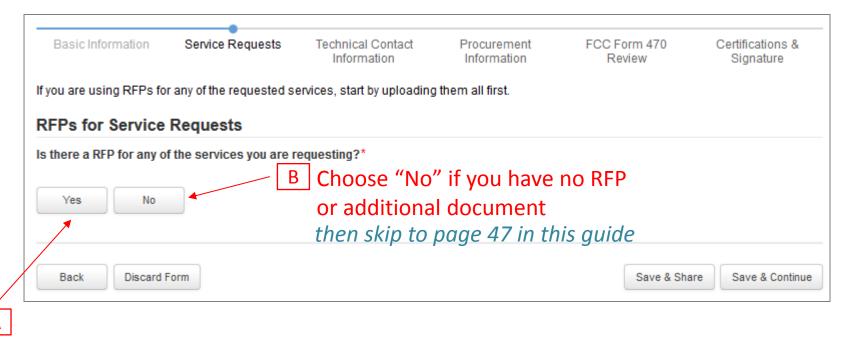




③ Indicate whether or not you are using an RFP (Request for Proposal) related to the services being sought. An RFP is *required* for dark fiber or self-provisioned fiber.

**Words of Caution:** Any additional document that provides information beyond what is provided in the Form 470 itself is considered by USAC to be an RFP (even though the document may not be what you consider to be a formal RFP)

#### ANY AND ALL RFP DOCUMENTS MUST BE UPLOADED TO THE EPC PORTAL!!!

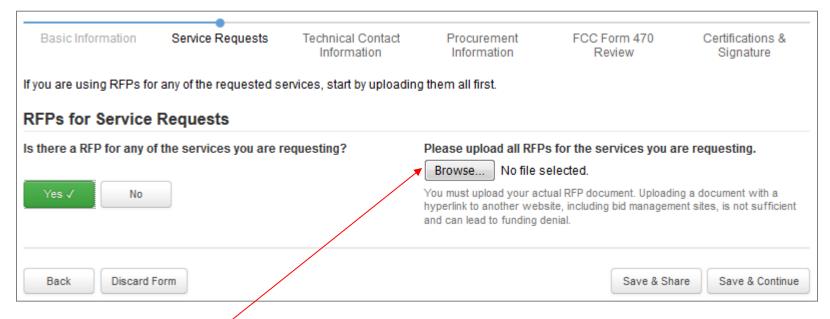


Choose "Yes" if you are using an RFP or have an additional document then go to the next page in this guide





## **Words of Caution:** Funding requests that rely on an RFP not disclosed on the Form 470 are subject to denial

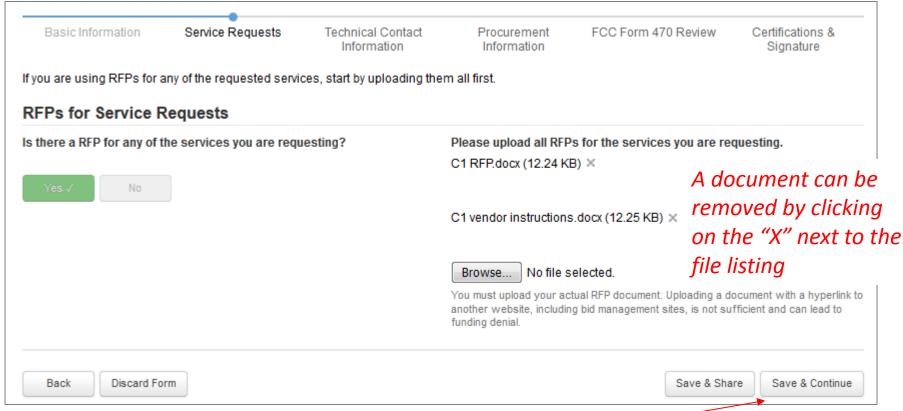


A 1 Upload documents to the portal by clicking on the "Browse" button

**Note:** You can upload as many additional documents as you desire







#### **Words of Caution:**

Once the form has been certified, you cannot remove documents
Once an RFP has been specified for a service request in subsequent steps, you cannot remove the document without first deleting the service request

A 2 When all RFP documents have been uploaded, click on the "Save & Continue" button



#### [RFPs]

#### Information that you might include in an RFP:

- Responses must include Form 471 Item 21 pricing and descriptions.
- Responses must be received by [a specific date].
- Applicant expects bidders to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.
- Multi-year contracts and voluntary extensions are accepted.
- All contracts or agreements entered into as a result of this RFP will be contingent upon receipt of E-Rate funding.
- Failure to comply with any of the items above may be grounds for disqualification.

**Words of Caution:** If an entity is not listed on the Form 470, it cannot receive E-Rate funding through the Form 471

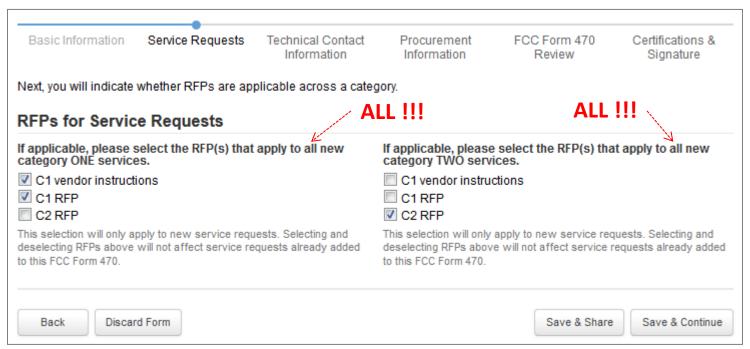




A 3 Indicate which RFPs you uploaded were used to support **ALL** requests for Category 1 and which were used to support **ALL** requests for Category 2 by clicking the applicable check box next to each listed document.

If an RFP document is not applicable to **ALL** requests for that category, you do not need to check the box on this screen. Later, you will select any RFP that is specific to a single service request.

If you chose to include only one category on this form, then only that category will display on this page.







### [RFPs]

4 Click on the "Save & Continue" button to proceed

Back Discard Form Save & Save & Continue



## Category One Service Requests

If you will not be entering Category One Service Requests on this form, skip to page 60 in this guide



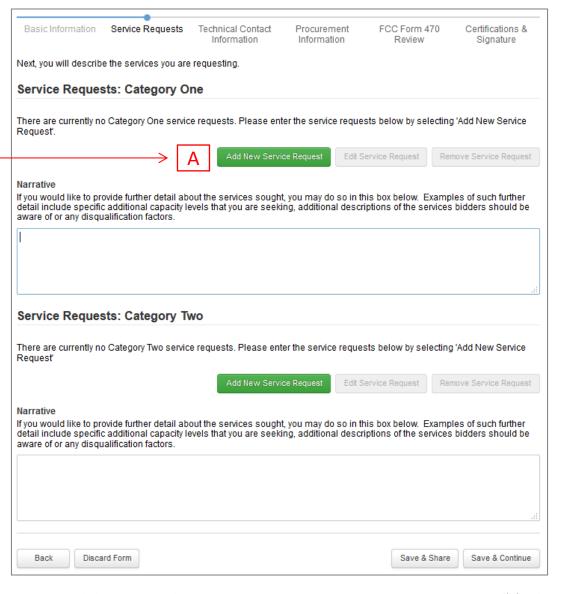
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oxdot Click the "Add New Service Request" button in the Category One section to add a

service request -

Note: If you chose to include only Category One service requests on this form, then only that category will display on this page





After choosing "Add New Service Request" under the "Category One" section, the "Add New Service Request" page displays



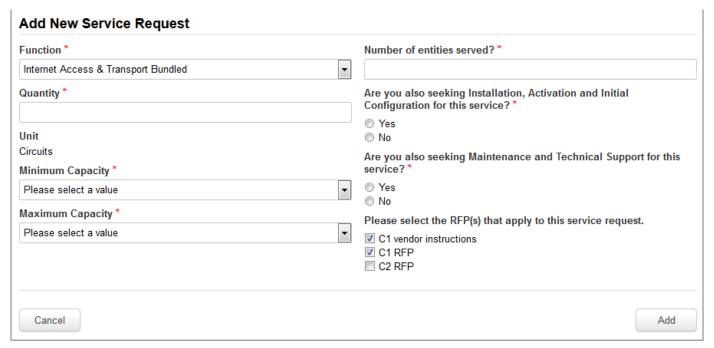


A 1 Use the "Function" drop-down menu to add a service



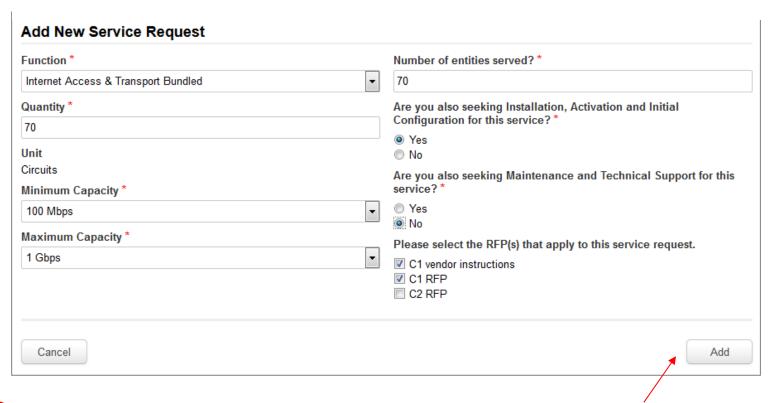


#### A 2 Enter details for the service selected in the "Function" menu



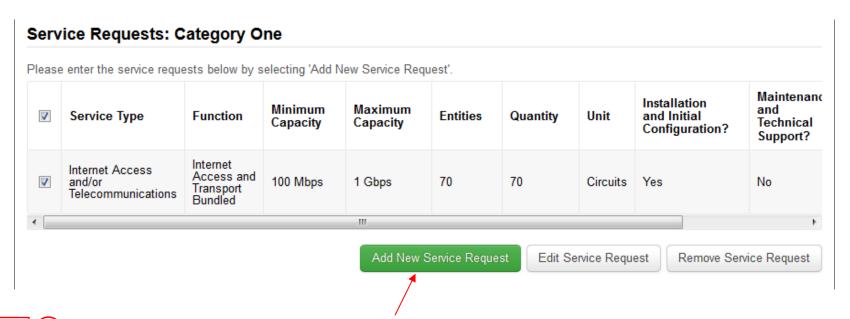
- The required fields for each service request are indicated with a red asterisk.
   Enter the information requested to describe the services that you are seeking.
- Select "Yes" or "No" to request installation, activation, and initial configuration support for that service.
- If you have an RFP for this service, select the RFP document that supports this
  request. Note that if you indicated that an RFP applied to all Category One
  services, that document will automatically be associated with this request.





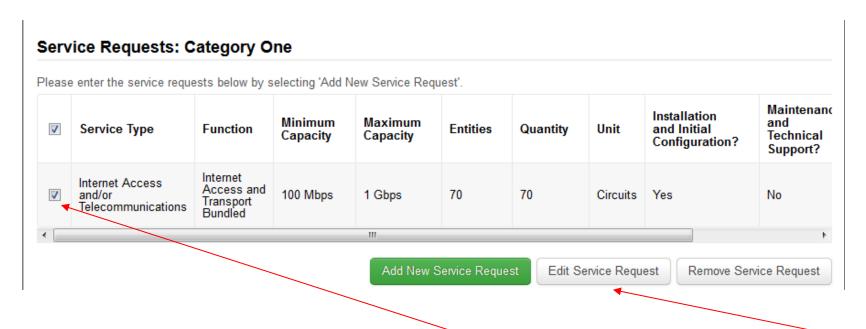
A 3 Click the "Add" button to add the information and display the service type table





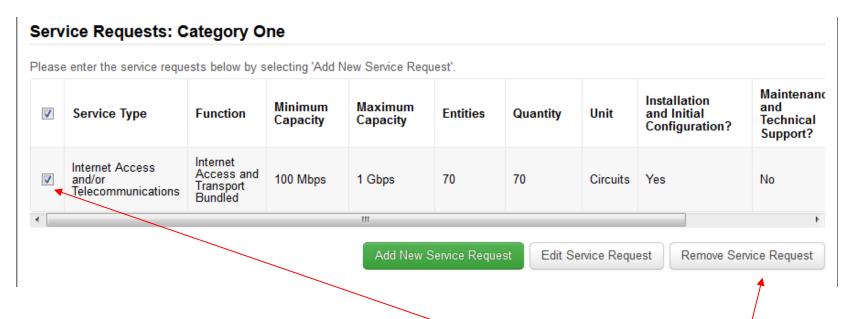
A 4 Click the "Add New Service Request" button again to enter an additional service request, repeating as necessary until all Category One service requests have been entered





To edit a service request, select the check box for that item and then click the "Edit Service Request" button

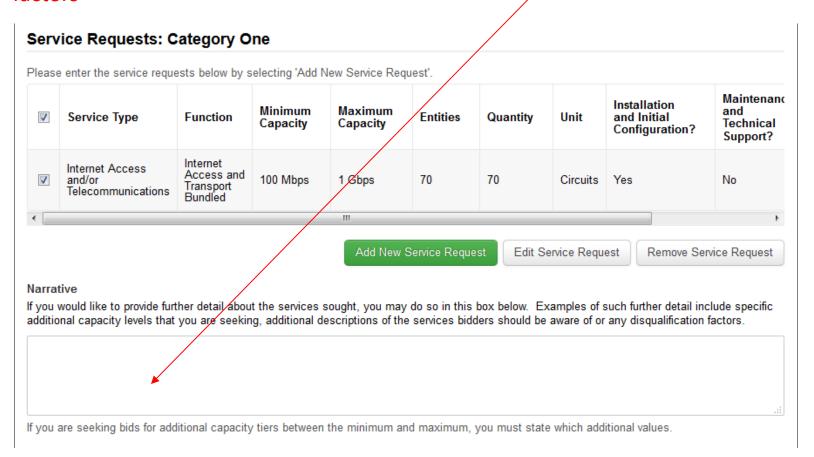




To delete a service request, select the check box for that item and then click the "Remove Service Request" button



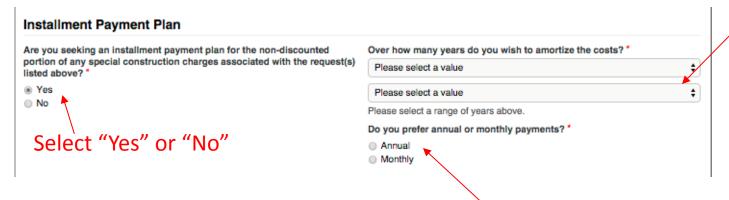
A 5 In the "Narrative" field, enter any further information to support the request that is not already specified using the service request fields, such as additional capacities being sought, additional descriptions of services, or disqualification factors





A 6 If you are selecting any services that have non-discounted special construction charges, you can request to pay those charges in installments

Select the minimum and maximum values for the number of years (from 1 to 4) you wish to amortize the payments



Select whether you prefer annual or monthly payments

**Note:** Bidders are not required to offer installment payment options in their bid response



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2 When you have entered all of the information for the requested Category One services, click on the "Save & Continue" button to proceed



**Note:** If you indicated that you would include both Category One and Category Two service requests on this form, you must add at least one request to both sections before you can continue



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## **Category Two Service Requests**

If you will not be entering Category Two Service Requests on this form, skip to page 72 in this guide

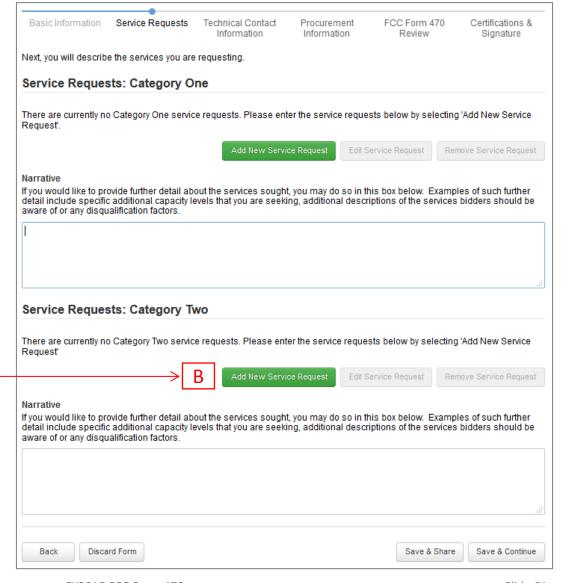


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1) Click the "Add New Service Request" button in the Category Two section to add a

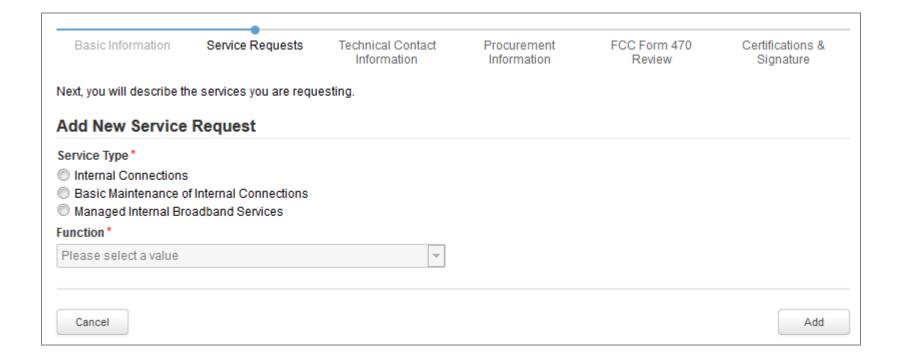
service request



Note: If you chose to include only Category
Two service requests on this form, then only that category will display on this page

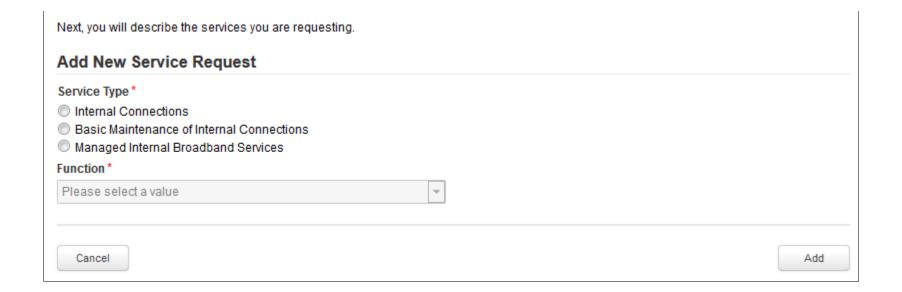


After choosing "Add New Service Request" under the "Category Two" section, the "Add New Service Request" page displays

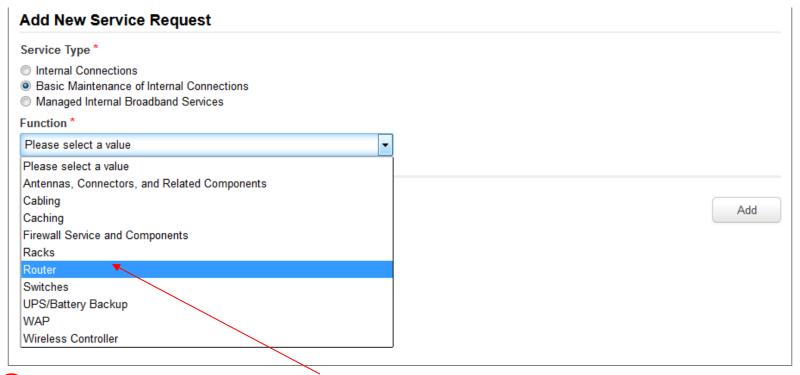




B 1 Select the radio button for the service type being requested



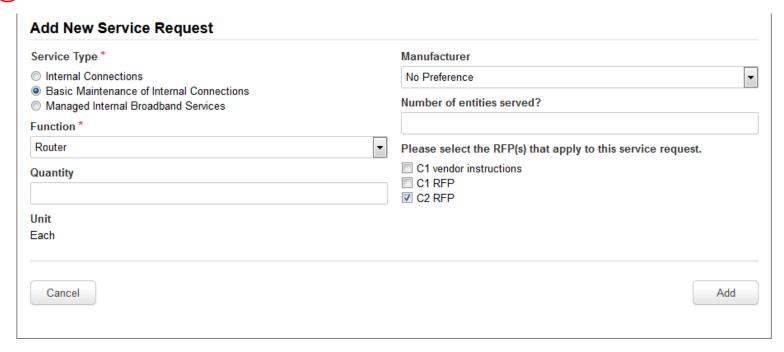




B 2 Select the function for that service using the drop-down menu

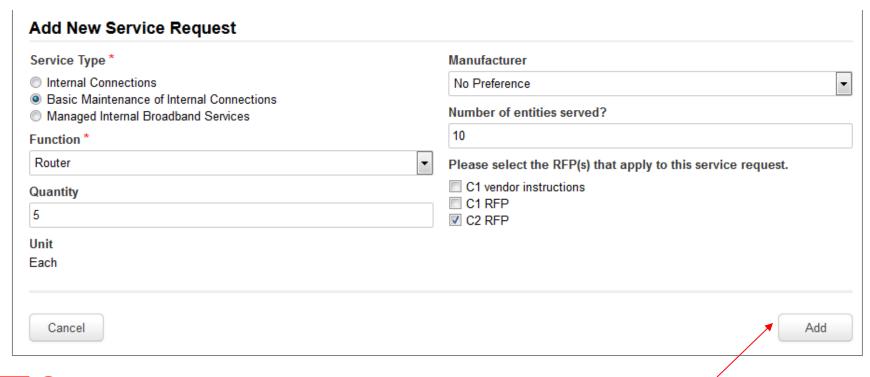


B 3 Enter details for the service selected in the "Function" menu



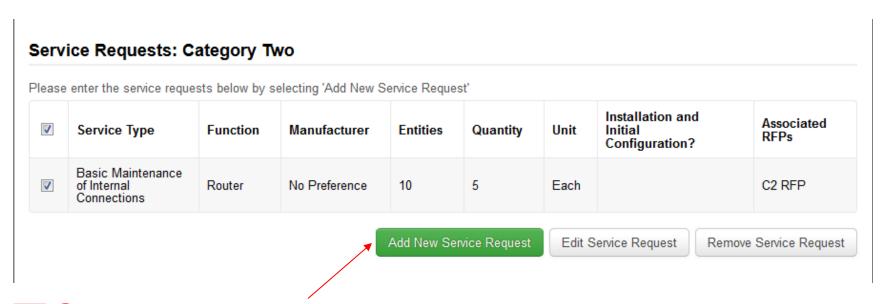
- The required fields for each service request are indicated with a red asterisk. Enter the information requested to describe the services that you are seeking.
- If you have an RFP for this service, select the RFP document that supports this
  request. Note that if you indicated that an RFP applied to all Category Two
  services, that document will automatically be associated with this request.





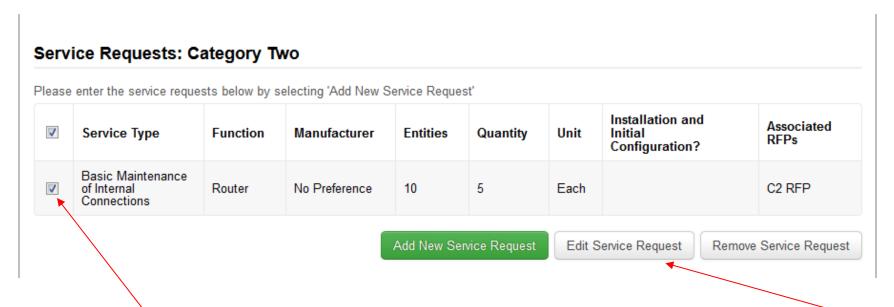
B 4 Click the "Add" button to add the information and display the service type table





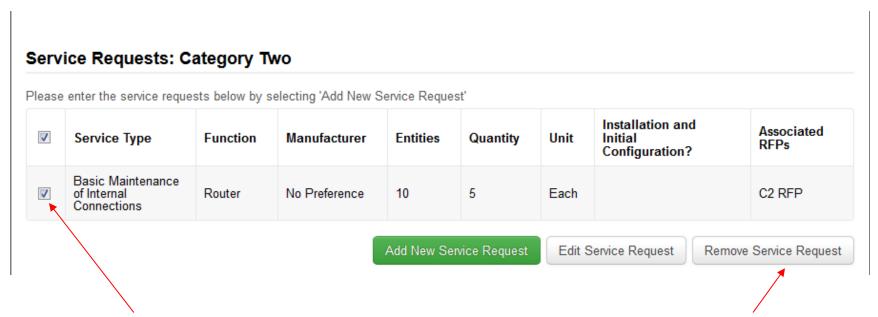
B 5 Click the "Add New Service Request" button again to enter an additional service request, repeating as necessary until all Category Two service requests have been entered





To edit a service request, select the check box for that item and then click the "Edit Service Request" button

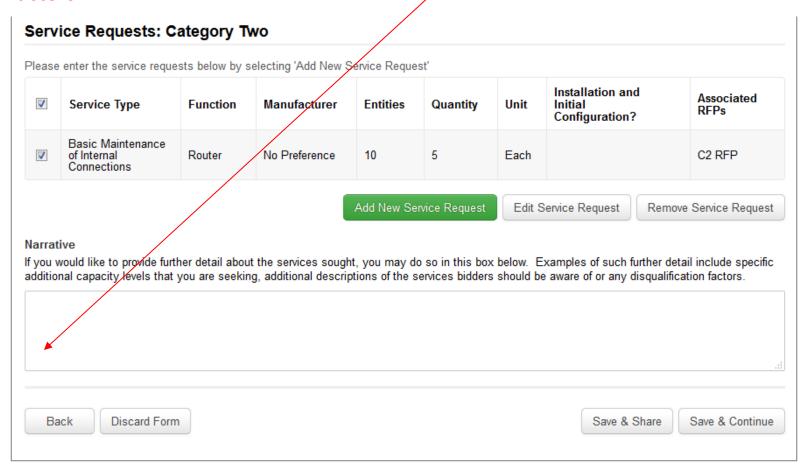




To delete a service request, select the check box for that item and then click the "Remove Service Request" button



B 6 In the "Narrative" field, enter any further information to support the request that is not already specified using the service request fields, for example additional capacities being sought, additional descriptions of services, or disqualification factors





2 When you have entered all of the information for the requested Category Two services, click on "Save & Continue" to proceed



**Note:** If you indicated that you would include both Category One and Category Two service requests on this form, you must add at least one request to both sections before you can continue

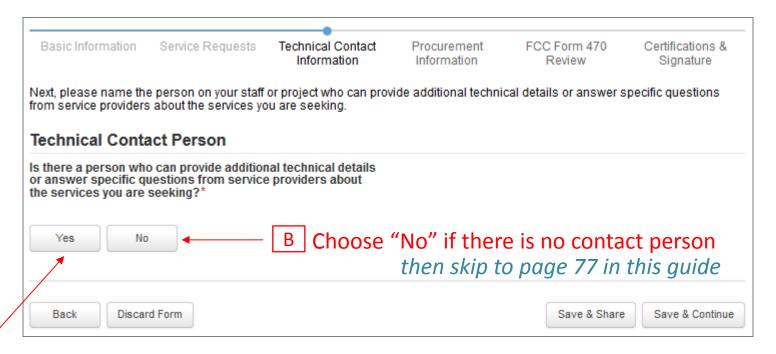


# Form 470 Section Three: Technical Contact Information

Next, you will indicate contact information for a person who can provide additional information about the application.

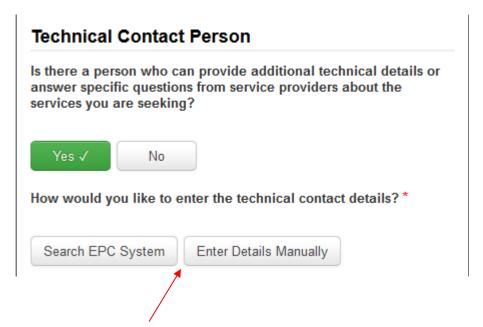


1 Indicate if there is a technical contact person who can provide additional information for the application



A Choose "Yes" if there is a technical contact then go to the next page in this guide

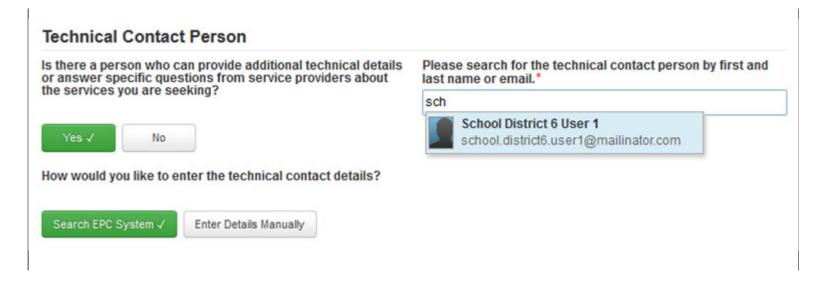




A 1 Search the EPC system for the contact person or enter their contact information manually



Searching the EPC system will display matching results for EPC users associated with your organization:





# Manually entering data allows you to specify someone not in the EPC system:

#### **Technical Contact Person** Is there a person who can provide additional technical details or First Name \* answer specific questions from service providers about the services you are seeking? Last Name \* Yes √ No Title How would you like to enter the technical contact details? Phone Number \* Search EPC System Enter Details Manually 🗸 Phone Number Extension **Note:** Entering the details for a contact person manually does not Fmail\* create an account for them in the EPC portal, but their information Re-enter Email \* will be displayed for service providers on the Form 470



2 Click on "Save & Continue" to proceed

Back Discard Form Save & Save & Continue



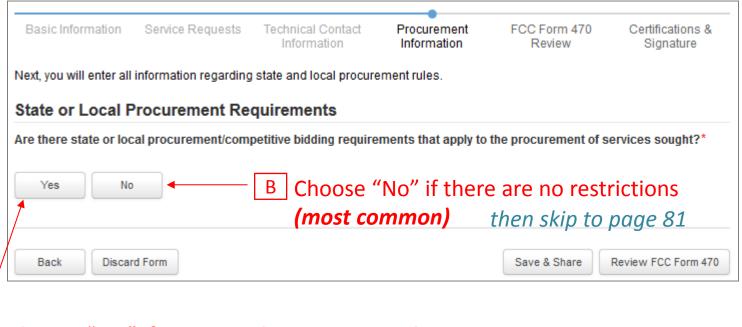
# Form 470 Section Four: Procurement Information

Next, you will indicate if there are any state or local procurement requirements.



#### **Procurement Info**

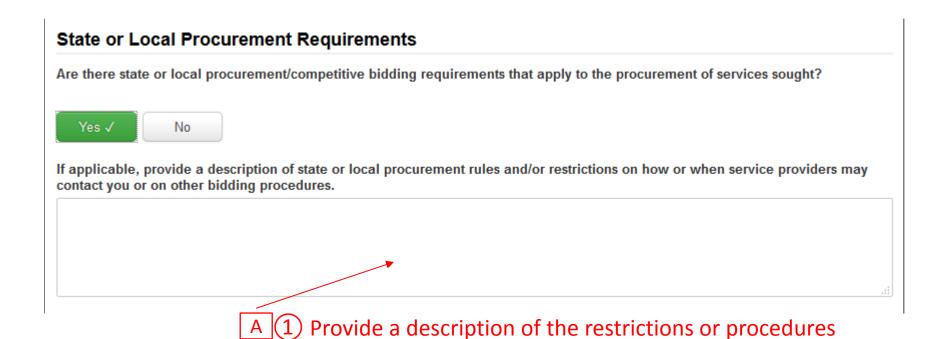
1 Indicate if there are state or local procurement requirements that apply to the services being procured



A Choose "Yes" if you are subject to any such restrictions then go to the next page in this guide



#### **Procurement Info**



**Words of Caution:** Applicants must always comply with any applicable state or local requirements when participating in the competitive bidding process used in the E-Rate program



#### **Procurement Info**

Next, you will indicate whether you are authorized to order services on behalf of the listed entities.

#### **Procuring Services**

Are you authorized to seek bids on behalf of the listed entities, or are you authorized to seek bids and order services on behalf of the listed entities? If you are authorized to seek bids on behalf of some entities and authorized to seek bids and order services on behalf of the other entities, please select both options below. \*

Authorized to Seek Bids

Authorized to Seek Bids and Order Services

2 Depending on the applicant type associated with your billed entity, you may be asked if you are authorized to seek bids and order services for the entities on this form. Choose the appropriate button(s).



Before certifying the form you will have the opportunity to review the form in its entirety.



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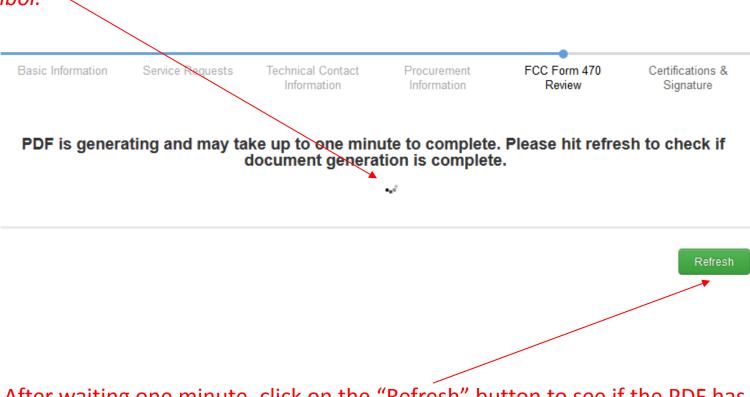
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1 Click on "Review FCC Form 470" to review the application you have created





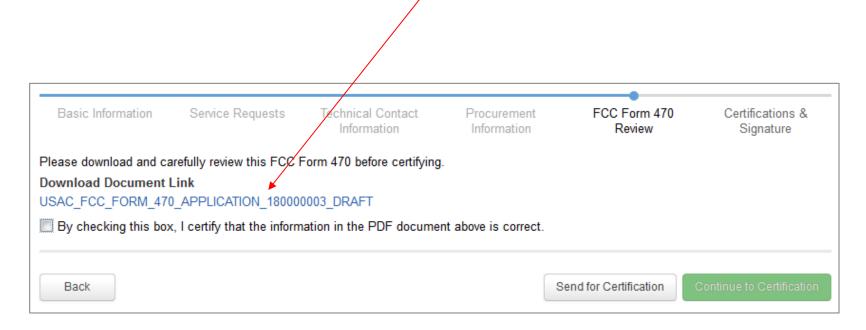
Selecting "Review FCC Form 470" will generate a PDF. It will take approximately a minute to do so, during which time the system will display an animated waiting symbol.



2 After waiting one minute, click on the "Refresh" button to see if the PDF has been generated.



3 When the PDF is ready, click on the link to download the file to your computer

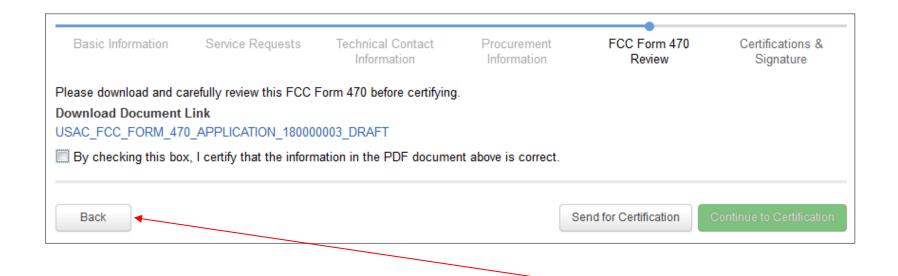




#### 4 Open the PDF to view and review the Form 470

DRAFT											
USAC UNIONAL Sender Alteritation Company FCC Form 470 - Funding Year 2018											
Form 470 Application Number: 180000003											
FY2018 Form 470											
Billed Entity School District 6 100 Main Street Springfield, ME 044 555-555-7878 school.district6.user	6 School District 6 User 1 school.district6.user1@mailinator.com										
Billed Entity Number: 116 FCC Registration Number: 1234564560											
Application Type Applicant Type: School District Recipients of Services: Pre-K; Public School; Public School District; Tribal School											
Consulting Firms											
Name Cor							Phone Email Number				
Consultants											
Name	Phone Number			Email							
RFPs Id Name											
Category One Serv	vice Requests								Installation	Maintenance	
Service Type	Function	Other		Minimum Capacity	Maximum Capacity	Entities	Quantity	Unit	and Initial Configuration?	and Technical Support?	Associated RFPs
Internet Access and/or Telecommunications	Internet Access and Transport Bundled			100 Mbps	1 Gbps	70	70	Circuits	Yes	No	
Description of Other Functions											
Id Name											
Narrative My C1 Narrative	goes here										





⑤ If you need to make any changes to your application, click on the "Back" button at the bottom of each page until you find the area that you need to edit



# Certifications and Signature

Finally, a user in your organization will certify and submit the form.



## **Certifying the Form**

Certification of the form takes place in different manners depending on the rights assigned to users for your organization and who in your organization is responsible for certifying the form.

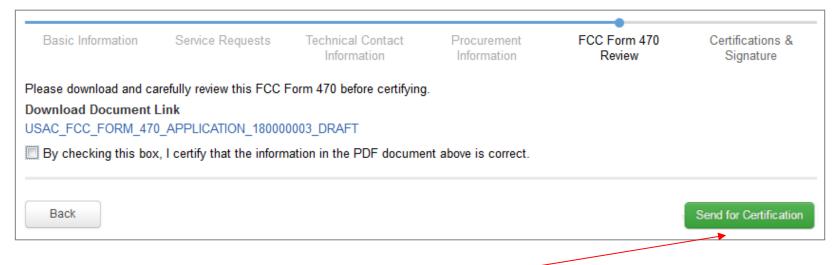
- A If you are a partial rights user  $\rightarrow$  go to the next page in this guide
- B If you are a full rights user but not the person who will certify the form  $\rightarrow$  skip to page 91
- $\square$  If you are a full rights user who is responsible for certifying the form  $\rightarrow$  skip to page 92
- D If you are a full rights user certifying a form sent to you by another user  $\rightarrow$  skip to page 96



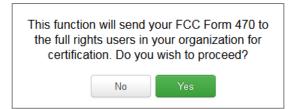
FY2018 FCC Form 470

#### [Partial Rights]

#### A If you are a partial rights user:



- A 1 Click on the "Send for Certification" button
- A 2 You will see a notice that your form will be sent to the full rights users in your organization
- A 3 Click on the "Yes" button to proceed

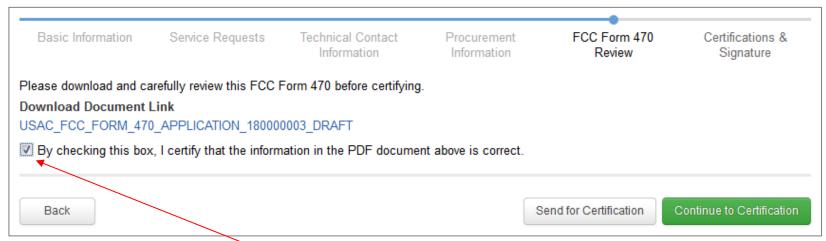




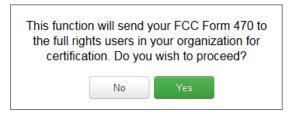
skip to page 104 in this guide

#### [Full Rights / Not the Certifier]

B If you are a full rights user but not the person who will certify the form:



- B 1 Check the check box to certify that the form is correct
- B 2 Click on the "Send for Certification" button
- B 3 You will see a notice that your form will be sent to the full rights users in your organization
- B 4 Click "Yes" to send the form

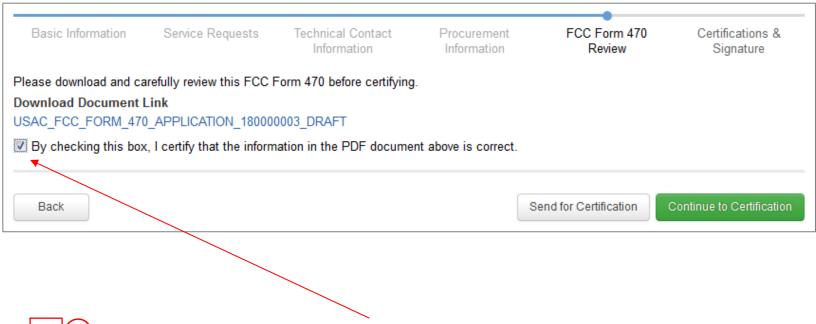




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FY2018 FCC Form 470

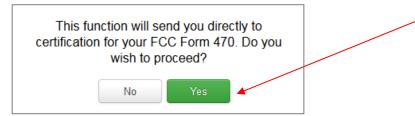
C If you are a full rights user who is responsible for certifying the form:



- C 1 Check the check box to certify that the form is correct
- C 2 Click the "Continue to Certification" button to proceed



C 3 Click "Yes" in the verification window to proceed to the certifications page





C 4 You will see the "Certifications" page

C 5 Read the certification text carefully

C 6 Check each check box to confirm compliance

C 7 Click the "Certify"

button to certify the form --this is the equivalent to
providing your electronic
signature

Please complete the certifications below

#### **Applicant Certifications**

I certify that the applicant includes schools under the statutory definitions of elementary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801 (18) and (38), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million.

#### Other Certifications

If certify that this FCC Form 470 and any applicable RFP will be available for review by potential bidders for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted will be carefully considered and the bid selected will be for the most cost-effective service or equipment offering, with price being the primary factor, and will be the most cost-effective means of meeting educational needs and technology goals.

(iii) I certify that I have reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that I have compiled with them. I acknowledge that persons willfully making false statements on this form may be punished by fine or forfeiture, under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001.

I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program.

| | certify that I will retain required documents for a period of at least 10 years (or whatever retention period is required by the rules in effect at the time of this certification) after the later of the last day of the applicable funding year or the service delivery deadline for the associated funding request. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the form for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program. I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes, see 47 C.F.R. § 54.513. Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, that services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.

#### NOTICE

In accordance with Section 54.503 of the Federal Communications Commission's rules, certain schools and libraries ordering services that are eligible for and seeking universal service discounts must file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.503(c). The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.503. Schools and libraries must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information we request in this form. We will use the information you provide to determine whether approving this application is in the public interest. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, your application may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information in your application may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, information provided in or submitted with this form or in response to subsequent inquiries may also be subject to disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law.

If you owe a past due debt to the federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management. Service, other Federal agencies and/or your employer to offset your salary, IRS as refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC may delay processing of your application or may return your form without action.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.

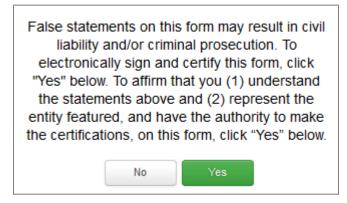
Public reporting burden for this collection of information is estimated to average 3 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554.



Back

Certify

C 8 Read the message regarding the certification and click "Yes" if you agree



© Once you click "Yes" in the confirmation message, the form will be certified and will be made available for potential bidders.

This action will start the 28-day waiting period.

The certified form will appear on the landing page in the "FCC Forms and Post-Commit Requests section"

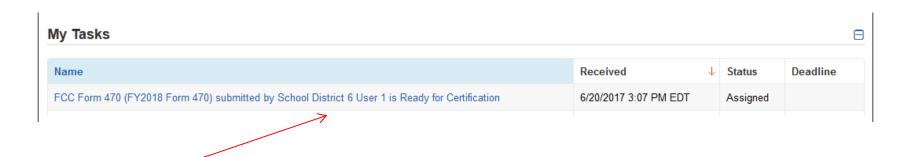


skip to page 104 in this guide



FY2018 FCC Form 470

- D If you are a **full rights user who is certifying a form sent to you** by another user:
  - D 1 Once a user has sent you a Form 470 to certify, you will receive a task in your task list



D 2 Click on the task in the "My Tasks" section of your landing page to continue

**Note:** You can also click on the "Tasks" link in the navigation bar to locate the task



D 3 To review the application, click on the link for the form to download it to your computer





D 4 Open the PDF to view and review the Form 470

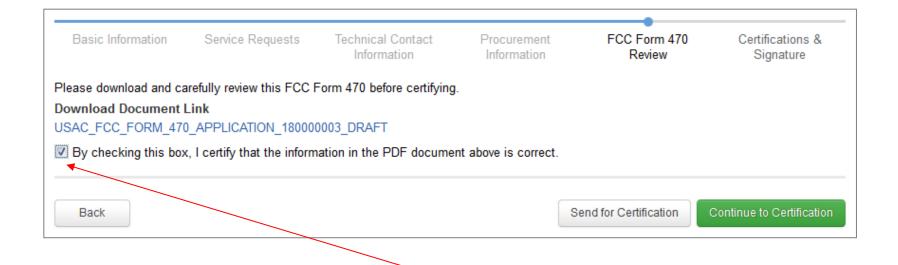
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School District 6 100 Main Street											
									ator.com		
Springfield, ME 04487 555-555-5555 555-555-7878											
school.district6.user	r1@mailinator.com	1									
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Billed Entity Num											
FCC Registration	Number: 1234564	1560									
Application Type					Nu	mber of I	Eligible	Entities:	3		
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				Minimum	Maximum				and Initial	and Technical	
Service Type	Function	Other		Capacity	Capacity	Entities	Quantity	Unit	Configuration?	Support?	Associated RFPs
Internet Access and/or Telecommunications	Internet Access and Transport Bundled			100 Mbps	1 Gbps	70	70	Circuits	Yes	No	
Telecommunications	Transport Bundled				1			1			
Description of Otl	ner Functions										
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D 5 Select the "Edit" button to make any needed changes to the form. The form will open at the "Basic Information" page. Continue through the form steps to make any necessary changes.





- D 6 If the form is acceptable, check the check box to certify that the form is correct
- D 7 Choose the "Continue to Certification" button to certify the form



D 8 Click "Yes" in the verification window to proceed to the certifications page





- D 9 You will see the "Certifications" page
- D 10 Read the certification text carefully
- D 11) Check each check box to confirm compliance
- D 12 Click the "Certify"

  button to certify the form --this is the equivalent to
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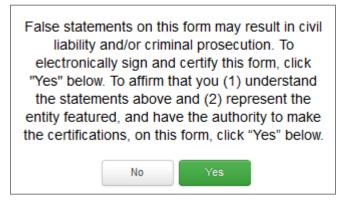
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Back

Certify

D (13) Read the message regarding the certification and click "Yes" if you agree



D 14 Once you click "Yes" in the confirmation message, the form will be certified and will be made available for potential bidders.

This action will start the 28-day waiting period.

The certified form will appear on the landing page in the "FCC Forms and Post-Commit Requests section"





go to the next page in this guide

# The Competitive Bidding Process



## What happens after I certify the form?

The FCC Form 470 will be made available through the EPC Portal for competitive bidding once it has been certified.

Once the form is received by USAC, a notification appears in the newsfeed for all members of your organization. This message confirms that the form has been received and provides the Allowable Vendor Selection / Contract Date for your form.



# What happens during the competitive bidding process?

- 1. You start receiving bids from service providers
- 2. You wait at least 28 days after the date the FCC Form 470 was posted and the date the RFP was issued (if applicable), whichever is later
  - during this 28 day period you must ensure an open and fair bidding process
  - the 28 days for RFPs is independent of the 28 days for the Form 470 posting ... make sure you count your days correctly and let 28 days elapse on both before making a decision

#### During the 28 days:

- Make <u>no</u> bid evaluations
- Select <u>no</u> vendors
- Sign <u>no</u> contracts



FY2018 FCC Form 470

# How do I ensure an open and fair bidding process?

- Treat all bidders the same
- Give equal and consistent information to all bidders
- Do not give insider information or advance knowledge to bidders
- Accept <u>no</u> gifts from bidders
- Avoid the appearance of a conflict of interest with a bidder
- Service providers are not allowed to assist with the process
- Keep all bids received (not just the winning bid)
- Respond to all bidders
- Keep copies of all correspondence with bidders
- Fulfill any local procurement obligations, including posting in a newspaper or releasing an RFP, if required



FY2018 FCC Form 470

## What if a provider contacts me?

- Service providers will contact you if they need more information.
- Whatever you share with one vendor must be shared with all vendors.
- When contacted by a vendor, you <u>must</u> indicate your willingness to receive a proposal for services listed on Form 470.
- You are <u>not</u> required to ...
  - respond to "generic" or "spam" emails such as: "I saw your 470,
     please call me to discuss your needs"
  - respond to inquiries for services you did not request



# Selecting a Service Provider



FY2018 FCC Form 470 Slide 109

### What can I do on day 29?

- 1. Evaluate the bids received
- 2. Choose your service provider(s)
- 3. Sign a contract (if applicable)
  - may be for one or more years
  - may include the option of voluntary extensions
- 4. Submit an FCC Form 471



### How do I select a service provider?

- Have a written process for evaluating bids fairly and equally.
  - Identify the criteria for selection prior to selecting your provider.
  - Disqualification factors must be yes/no responses and cannot be scored on a range.
- Complete a bid evaluation document, even if you just received one bid.
- Date the completed bid evaluation document to show you waited at least 28 days to make your vendor selection.

**Words of Caution:** You cannot consider "free services" in your bid evaluation, such as "I'll give you X for free if you purchase Y."



## Sample Bid Evaluation Matrix

Factor	Points Available	Vendor 1	Vendor 2	Vendor 3
Price of the ELIGIBLE products and services	30	15	30	25
Prices for ineligible services, products and fees	25	20	15	25
Prior experience with vendor	20	20	0	20
Understanding / fulfillment of needs	15	0	15	15
Local or in-state vendor	10	10	8	7
Total	100	65	68	92



FY2018 FCC Form 470

### Do I have to accept the lowest bid?

- You do not have to accept the lowest bid according to E-Rate rules, but cost must be the primary consideration.
- You may consider as many factors in your evaluation as you want, but the price of the E-Rate eligible products and services must be included as a factor and must be weighted more heavily than any other single factor.



### What if I only receive one bid?

- If you received one bid, and that bid is cost-effective, you should memorialize that fact with a memo or email for your records.
- You should still complete the bid evaluation document for the one bid response.



#### What if I did not receive bids?

- If you did not receive any bids, you can solicit bids from a willing vendor.
  - Make sure the price actually is cost-effective
  - Check marketplace options from other vendors in your area or nearby areas.
  - Save research and information to justify buying service from this vendor.
- If you currently receive services from a service provider, you can ask your current provider to submit information in response to your Form 470.



### What if I reject all the bids?

If as a result of the competitive bidding process the applicant decides that none of the bids received is responsive and rejects all of them – or if the applicant decides to cancel the competitive bidding process for other reasons – the applicant must file a new Form 470 to open a new competitive bidding process.

- Before posting a new form and issuing a new RFP, the applicant could then make any desired revisions or changes that might improve its chances of receiving responsive bids.
- In the event of a complete rejection or cancellation, the applicant cannot use the earlier Form 470 nor cite that form on a Form 471. To avoid any confusion, cancel the earlier Form 470.



## What if I change my mind?

You are allowed to change your mind and not purchase a service that is listed on a Form 470.



FY2018 FCC Form 470

### When can I sign a contract?

- You cannot sign a contract for E-Rate eligible services (and expect to receive discount) without first posting a Form 470.
- You must wait at least 28 days from the posting of your Form 470 and any RFP.
- You cannot not sign a contract before the Allowable Contract Award Date noted on the RNL.
- A contract must be signed and dated by the applicant and the service provider prior to the Form 471 certification date.

**Note:** You may want to include contingency language in case you don't get funded, especially for Category 2 items.



# Wrapping Up



FY2018 FCC Form 470 Slide 119

### What do I save for my files?

**★** Save all records for at least 10 years from the last date of service ★

- A copy of the completed Form 470
- A copy of the Form 470 certification page
- The RFP (if one is issued)
- FCC Form 470 Receipt Notification Letter
- A copy of every bid received (winning and losing)
- A copy of all correspondence with bidders
- A completed, <u>dated</u> bid evaluation document and any documentation supporting how you selected the winning bid
- The signed contract

